



**Federal Aviation  
Administration**

## **Small Business Development Program**

Building long-term business  
relationships and broadening  
our contractor base

**2010**

## Small Business Development Program Group

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## The Small Business Development Program Group's responsibilities are to:

- Write FAA Small Business Development Program policy and guidance
- Set annual direct contract and subcontracting goals for small businesses, women-owned small businesses, small businesses owned and controlled by socially and economically disadvantaged individuals, service-disabled veteran-owned small businesses
- Establish mechanisms for monitoring and evaluating the effectiveness of the small business program
- Ensure FAA-wide implementation and accomplishment of small business program objectives

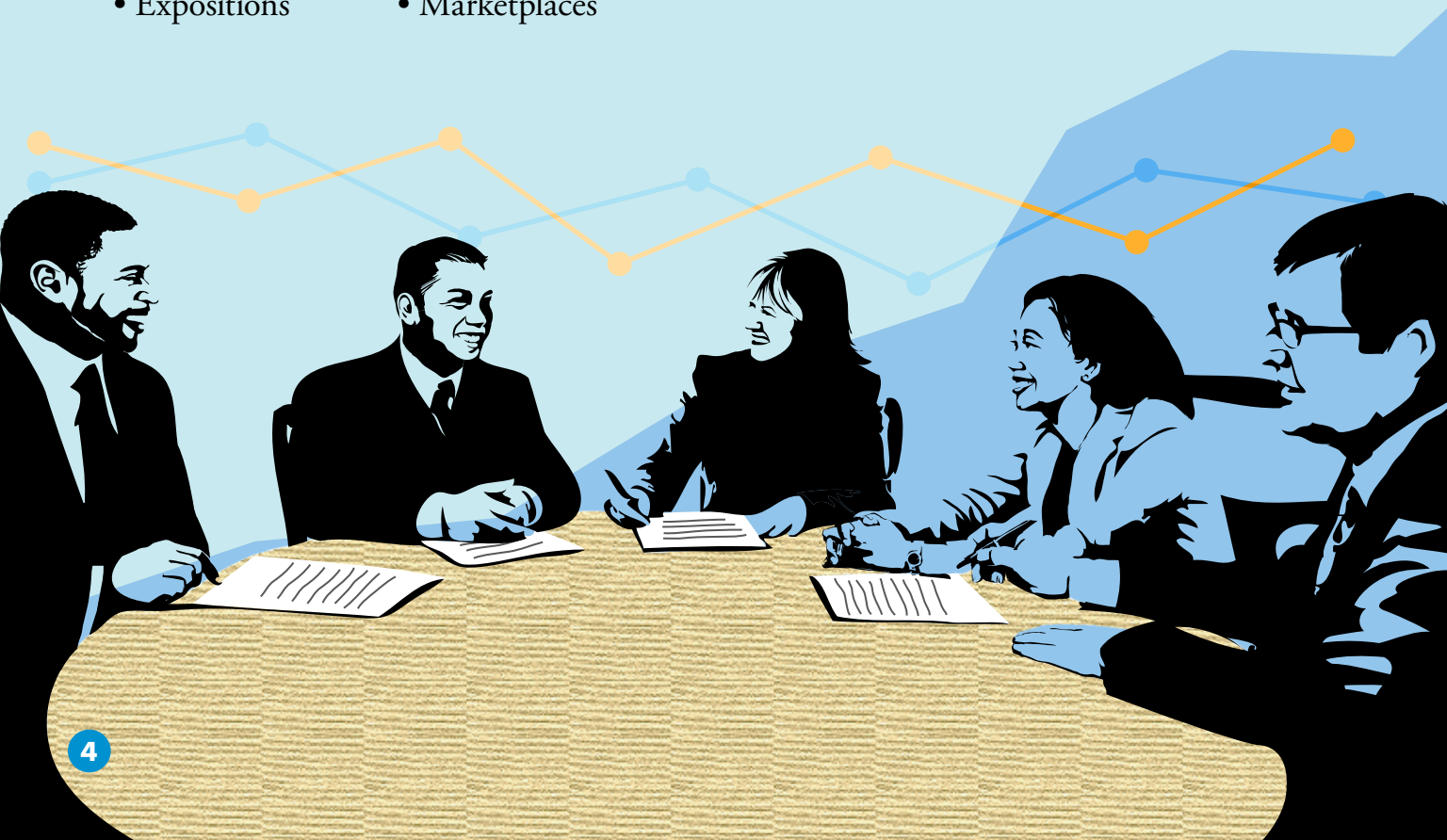
# Outreach Programs

Small business forums are conducted to keep the small business community abreast of pending changes to the FAA's Acquisition Management System policy/guidance and to provide an avenue for open dialogue between the FAA and industry. Such forums include:

- Workshops
- Seminars
- Expositions
- Conferences
- Symposiums
- Marketplaces

# Counseling

The Small Business Development Program Group counsels firms on how to market their services or products to the FAA and assists firms in resolving pre-award and post-award issues. The Small Business Development Program Group provides procurement guidance to agency procurement decision makers.



# Where to Find FAA Small Business Liaison Representatives for Procurement Assistance...

## Headquarters, Washington, DC:

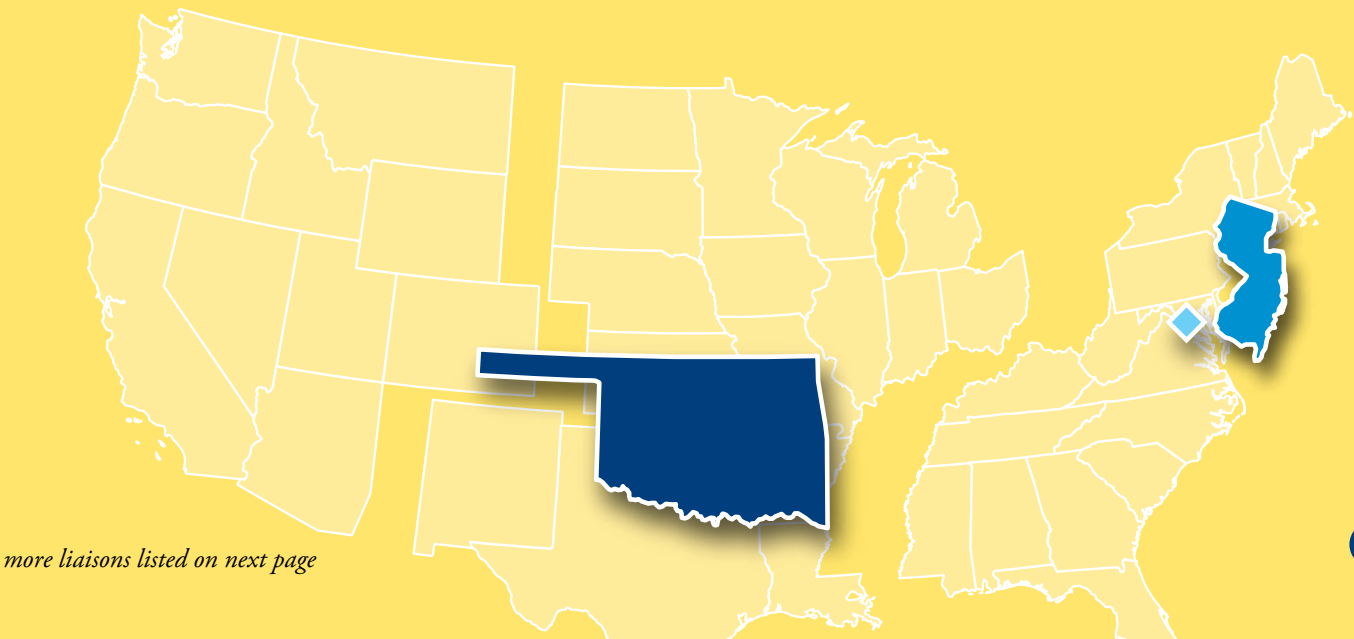
- |                      |              |                       |
|----------------------|--------------|-----------------------|
| • Inez C. Williams   | 202.267.8862 | inez.williams@faa.gov |
| • Frederick L. Dendy | 202.267.7454 | fred.dendy@faa.gov    |
| • Lisa Floyd         | 202.267.7725 | lisa.floyd@faa.gov    |
| • Gloria Rosier      | 202.267.7087 | gloria.rosier@faa.gov |
| • Lakisha N. Davis   | 202.267.8862 | lakisha.davis@faa.gov |

## William J. Hughes Technical Center, Atlantic City, New Jersey:

- |                                    |              |                            |
|------------------------------------|--------------|----------------------------|
| • Frank Mierzejewski               | 609.485.4384 | frank.mierzejewski@faa.gov |
| • Deborah M. Germak                | 609.485.9862 | deborah.germak@faa.gov     |
| Small Business Innovation Research |              |                            |

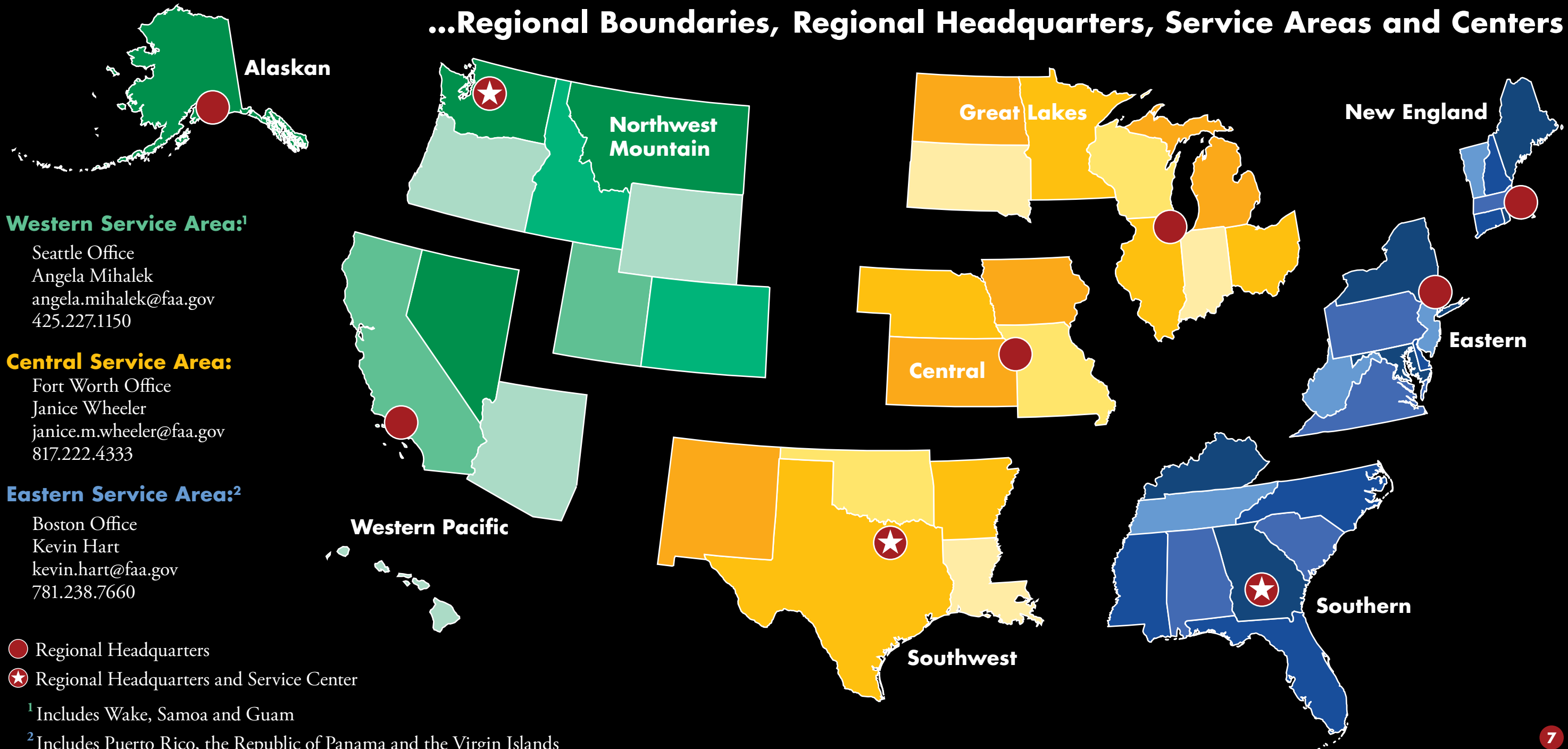
## Mike Monroney Aeronautical Center, Oklahoma City, Oklahoma:

- |                |              |                        |
|----------------|--------------|------------------------|
| • Gerald Lewis | 405.954.7704 | gerald.a.lewis@faa.gov |
|----------------|--------------|------------------------|

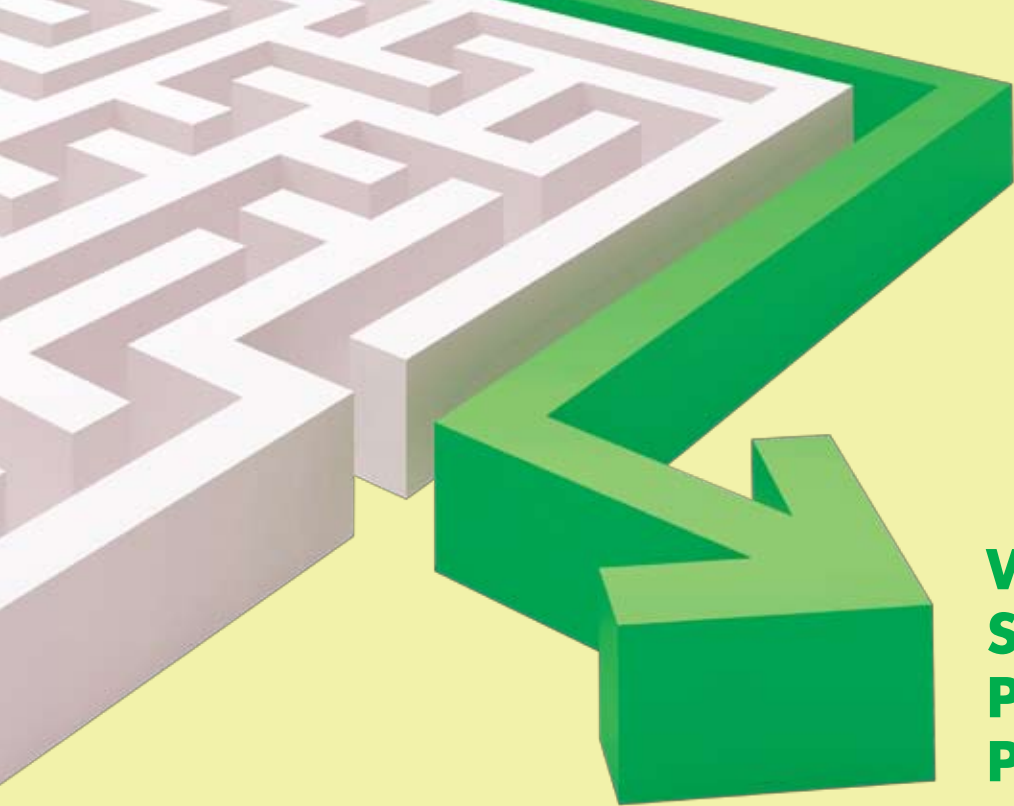


more liaisons listed on next page

## ...Regional Boundaries, Regional Headquarters, Service Areas and Centers







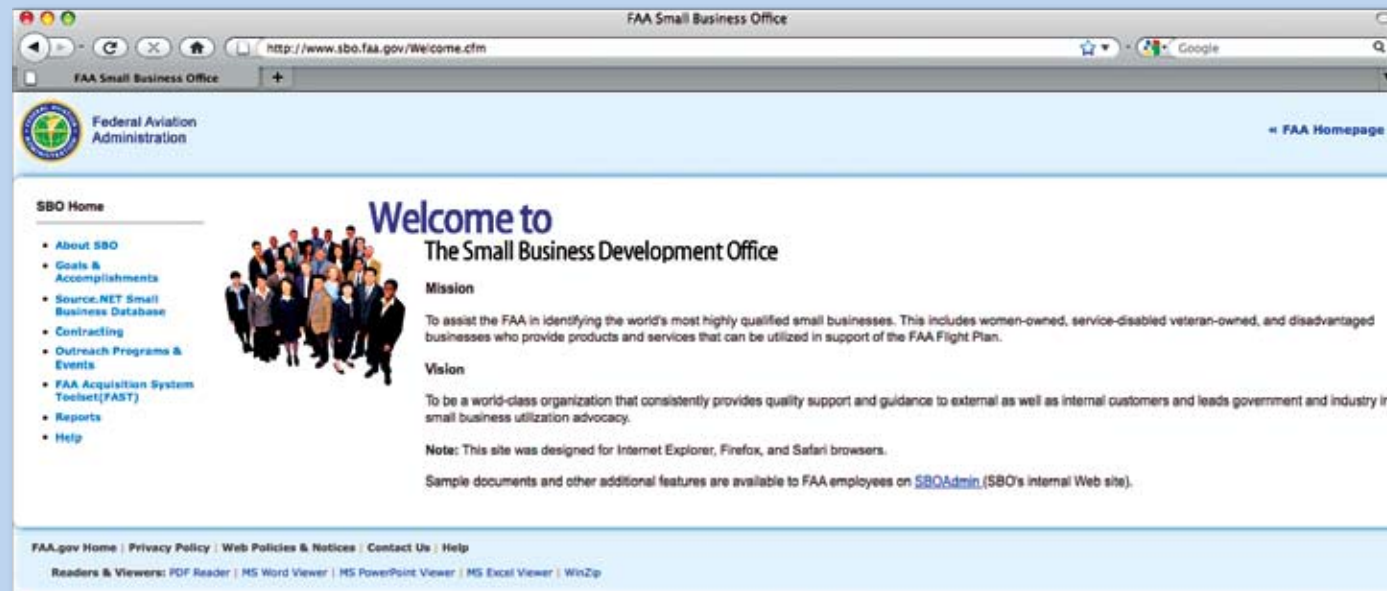
## We Help You Solve the Procurement Puzzle

- Unrestricted competitive procurements
- Competitive set-asides to small businesses
- Competitive set-asides to very small businesses
- Competitive set-asides to small businesses owned and controlled by socially and economically disadvantaged individuals that are 8(a) certified and service-disabled veteran-owned businesses.
- Mentor-Protégé agreements
- Subcontracting with small businesses, small disadvantaged businesses, women-owned small businesses, and service-disabled veteran-owned businesses
- GSA/Federal Supply Schedule purchases
- Single Source procurements
- Noncompetitive awards to 8(a) certified firms
- Noncompetitive awards to service-disabled veteran-owned businesses

## Additional Information and Marketing Tools

- FAA Small Business Policy Statement
- FAA Procurement Forecast
- FAA Organization Charts
- Department of Transportation Marketing Packages
- Glossary of Acronyms
- FAA Mentor-Protégé Program Guide
- Contracting Officers' Phone Listings and E-mail Addresses
- Program Manager Points of Contact





## Contracting Opportunities

To receive notification of contracting opportunities, go to the following Web site address: <http://faaco.faa.gov>. Click on "E-mail Subscription" and fill in the required blocks and then press "Subscribe."

## Source-Net

The Small Business Development Program Group has a small business database, Source-Net, which is accessible to persons seeking small business sources of supply.

## Publications on the Internet

<http://www.faa.gov/library>

- Reports, Publications and Documents
- National Airspace System (NAS)
- NAS Architecture Products
- Policy and Planning Publications

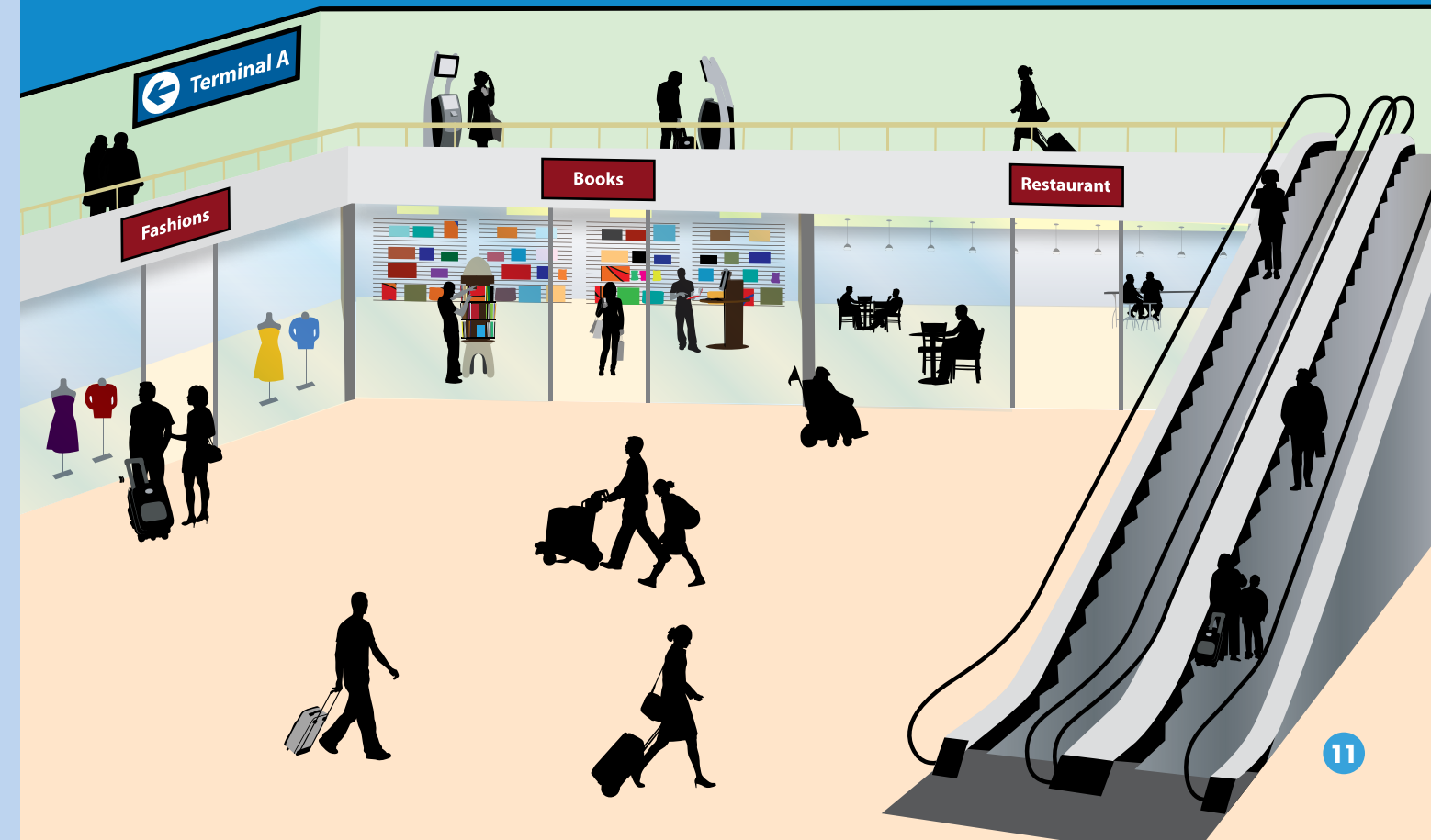
To register in Source-Net, visit <http://www.sbo.faa.gov>

## Disadvantaged Business Enterprise

The Department of Transportation's Disadvantaged Business Enterprise (DBE) program is intended to ensure nondiscrimination in the award and administration of DOT-assisted contracts in the department's highway, transit, airport and highway safety financial assistance programs.

Grants are funded pursuant to FAA's Airport and Airway Improvement Act, which includes concessionaires and construction companies.

- Director, DBE Compliance  
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